



**Great Lakes**  
COMMUNITY ACTION  
PARTNERSHIP

# Strategic Use of ARPA to Advance Water Improvements in Your County

*Sherry Loos, RCAP State Coordinator*

# ABOUT RCAP



## RURAL COMMUNITY ASSISTANCE PROGRAM

- Part of a nation-wide network of non-profit organizations that operate RCAP
- Coordinated through the national **Rural Community Assistance Partnership**



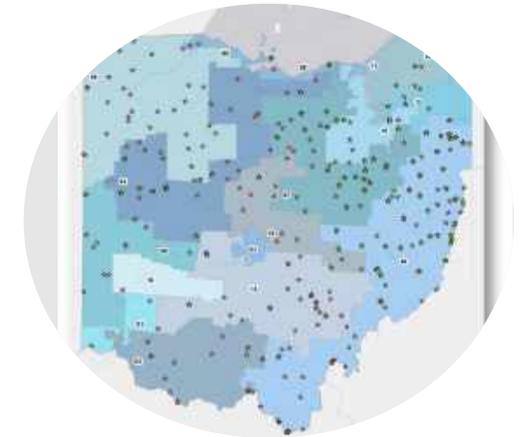
## PART OF THE GREAT LAKES COMMUNITY ACTION PARTNERSHIP

- GLCAP based in Fremont, Ohio
- One of the largest Community Action Agencies in the country
- GLCAP operates RCAP in 7 states across the Great Lakes region



## HELPING SYSTEMS UNDER 10,000 PEOPLE

- RCAP provides free and low-cost technical assistance and training
- We work with larger entities that serve or regionalize smaller and rural communities
- We also help larger entities on a fee-for-service basis



## WE SERVE ALL OF OHIO

- We serve over 250 different communities in Ohio each year.
- In many, we are working on more than one project or providing multiple services.

# Our Funders



Ohio Water  
Development Authority



**Division of Drinking  
and Groundwaters**



**CSBG**

**COMMUNITY SERVICES BLOCK GRANT PROGRAM**



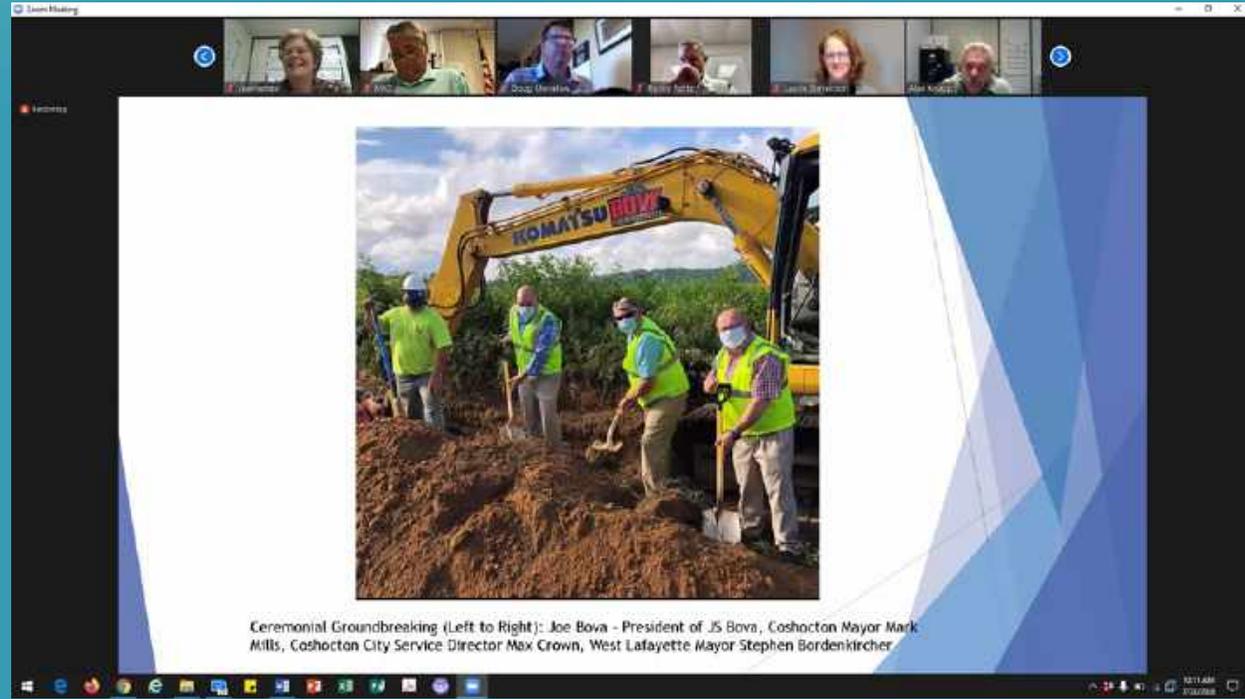


## Goals

- Improve surface water protection, environmental compliance, public health, economic readiness and quality of life in small communities and rural areas.
- Help small and rural communities access funding for water and sewer projects.
- Improve the technical, managerial and financial capabilities of water and sewer systems.
- Promote shared services and regionalization projects to increase efficiency, reduce end-user costs, and ensure long-term sustainability.



*Amsterdam Regional Wastewater System  
Serving parts of Jefferson and Carroll Counties*



*Coshocton – West Lafayette Water Regionalization Virtual Ribbon Cutting*

***This past state fiscal year, we leveraged \$45,197,146 in Grants and \$58,580,261 in Low-Interest Loans.***

***This includes 95 awards for 58 water and sewer projects serving communities under 10,000 population in Ohio.***

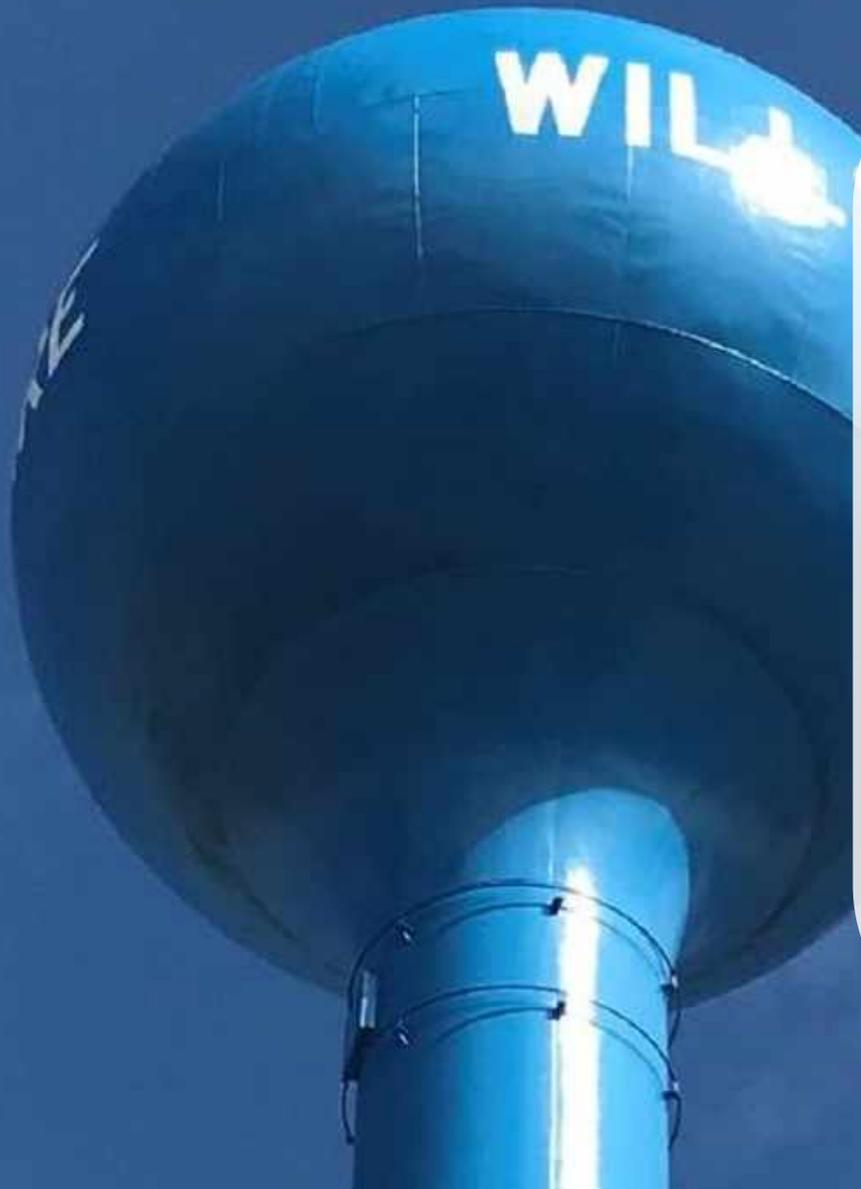
# How long is your project list?

You probably have a lot of competing projects vying for funding.

Both your own for the county, as well as other local government and non-profit systems.

And, you may have individual residents and businesses on private wells and on-lot wastewater systems that need help.

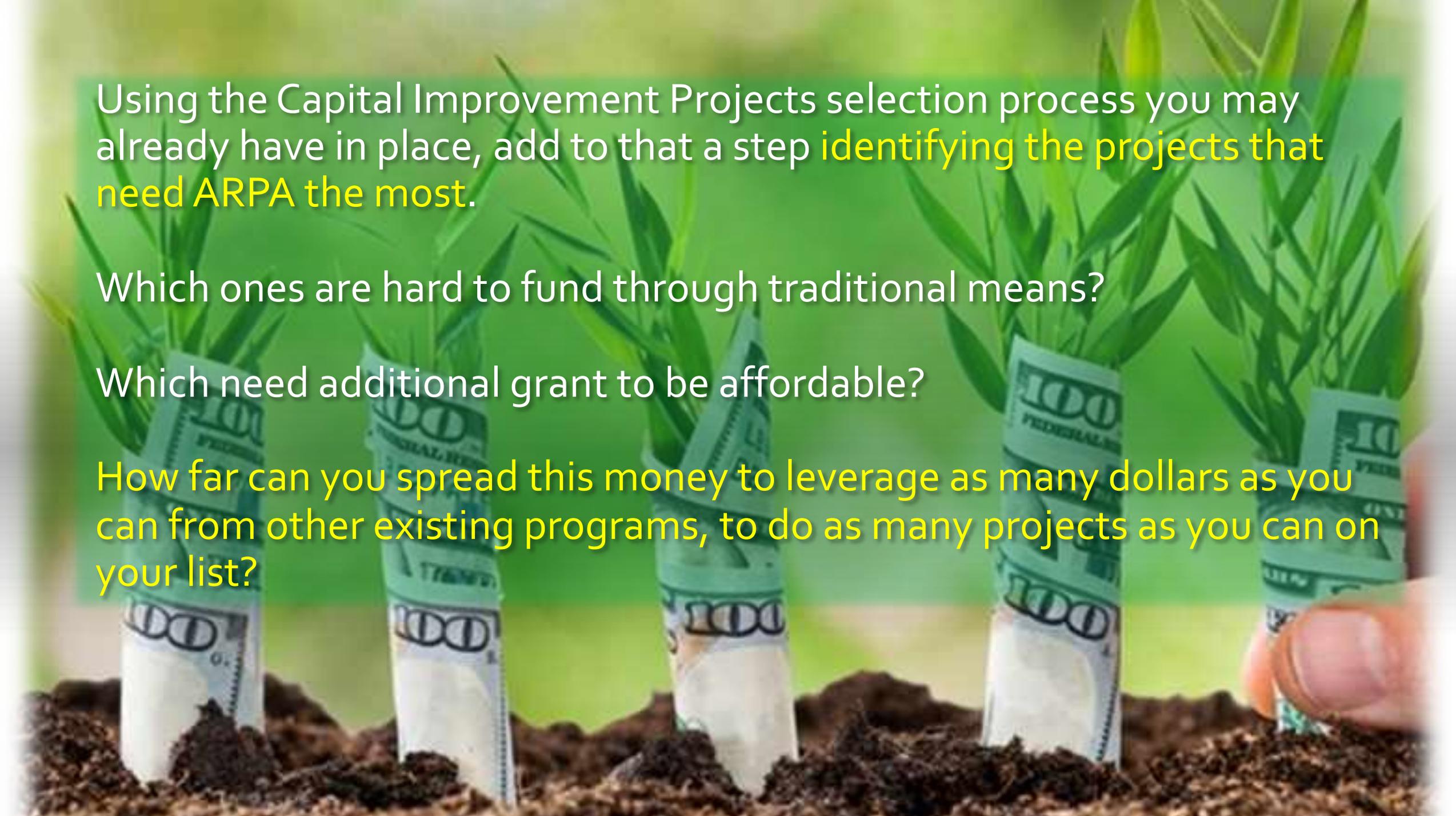




ARPA is an **opportunity** to fund projects that might be otherwise difficult to fund with grants.

It's an **opportunity** to leverage dollars from other programs, and to pursue projects that are challenging to push through the traditional water and sewer funding programs available.





Using the Capital Improvement Projects selection process you may already have in place, add to that a step **identifying the projects that need ARPA the most.**

Which ones are hard to fund through traditional means?

Which need additional grant to be affordable?

**How far can you spread this money to leverage as many dollars as you can from other existing programs, to do as many projects as you can on your list?**

# Examples of Projects That Are Easier to Fund



- Contaminated or collapsing wells
- WTP Upgrades that will address a compliance issue
- Connections to regionalize systems
- New above ground storage replacing in-ground tanks or addressing inadequate pressure or storage
- WWTP upgrade/ expansion projects to address NPDES Violations
- CSO Separation and SSO Elimination Projects
- Regionalization projects
- Projects addressing sewage back-ups into basements
- Pump station rehab/replacements

A photograph of a yellow fire hydrant situated in a dense, green, wooded area. The hydrant is the central focus, standing on a small patch of ground surrounded by various green plants and trees. The lighting is natural, highlighting the texture of the leaves and the metallic surface of the hydrant.

# Projects More Difficult to Fund

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- Grants for projects that don't address a serious compliance issue or public health threat
- Systems that have - or will have as a result of a project - rates exceeding 1.5% of the Median Household Income for average residential customers.
- Water or sewer line extensions to new customers
- Upgrades for small private, non-profit systems, such as homeowner associations
- Wastewater projects not owned by a local government entity, like a mobile home park
- Projects within the 500-year floodplain, or with significant environmental review concerns

# *Best Practices for Project Funding*

## **Plant the Seeds Early!**

*A good start, strategic thinking and plenty of time maximizes opportunities for grant funding.*



Create an Asset Management Plan for water AND sewer systems!

Identify all capital projects over next 5 years.

Develop strategies for each project.

Consider which projects compete best for grant opportunities if you have multiple projects.

Begin saving for them now if you haven't already.

Allow enough time to plan the project and secure funding!

# Small Community Water and Sewer Funders in Ohio

- Ohio Water Development Authority (OWDA)
- Ohio EPA Water Supply Revolving Loan Account (WSRLA)
- Ohio EPA Water Pollution Control Loan Fund (WPCLF)
- USDA Rural Development
- Ohio Public Works Commission (OPWC)
- Community Development Block Grants (CDBG)



Ohio Water  
Development Authority



# Other Potential Funding Sources



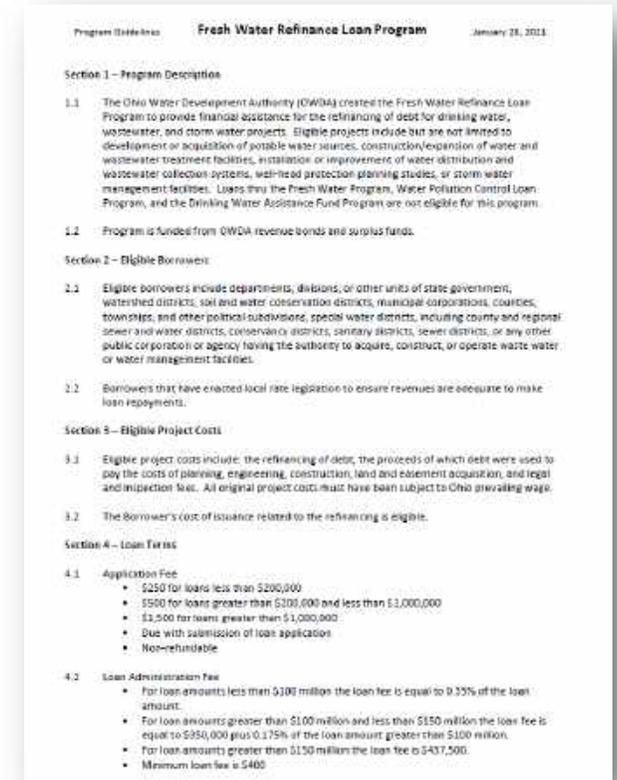
- Appalachian Regional Commission (ARC Counties only)
- U.S. Army Corps of Engineers Section 594
- H2Ohio – via OEPA SRF project lists
- Ohio Department of Development (various economic development programs)
- Economic Development Administration (EDA)
- Local Property Assessments



*For systems in Ohio, there are usually better loan options through OWDA or other funders rather than trying to issue bonds or working through a private bank.*

# A new funding program available from OWDA...

## *Refinance your older, higher interest loans!*



Visit [OWDA.org](http://OWDA.org) for more information

**FINANCING SCHEDULE**  
**Project: Small Town Sewer Rehabilitation**  
**11/1/2020**

SCENARIO		#1	#2	#3		
<b>PROJECT COST</b>		\$ 1,000,000	\$ 1,000,000	\$ 1,000,000		
<b>FINANCING</b>						
PA Loan	40	0.75%	\$ -	\$ 1,000,000	\$ -	\$ -
PA Principal Forgiveness			\$ -	\$ -	\$ -	\$ -
Loan	30	0.75%	\$ -	\$ -	\$ 1,000,000	\$ -
Grant			\$ -	\$ -	\$ -	\$ -
RD Loan	40	2.25%	\$ 550,000	\$ -	\$ -	\$ -
RD Grant			\$ 450,000	\$ -	\$ -	\$ -
Loan	30	0.00%	\$ -	\$ -	\$ -	\$ -
Grant			\$ -	\$ -	\$ -	\$ -
(DBG) Grant			\$ -	\$ -	\$ -	\$ -
Grant			\$ -	\$ -	\$ -	\$ -
Army Corps Grant			\$ -	\$ -	\$ -	\$ -
Funds			\$ -	\$ -	\$ -	\$ -
Financing			\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ -
<b>ANNUAL COSTS</b>						
PA Loan Payment			\$ -	\$ 29,030	\$ -	\$ -
Loan Payment			\$ -	\$ -	\$ 37,348	\$ -
RD Loan Payment			\$ 20,998	\$ -	\$ -	\$ -
RD Reserve (10%)			\$ 2,100	\$ -	\$ -	\$ -
Loan Payment			\$ -	\$ -	\$ -	\$ -
Operation, Maintenance, Repair Costs			\$ -	\$ -	\$ -	\$ -
Short-lived Asset (SLA) Replacement (USDA Only)			\$ -	\$ -	\$ -	\$ -
Annual Costs			\$ 23,097	\$ 29,030	\$ 37,348	\$ -
<b>NUMBER OF CUSTOMERS OR EDUS</b>			1,000	1,000	1,000	1,200
<b>AVERAGE INCREASE PER CUSTOMER OR EDU</b>			\$ 1.92	\$ 2.42	\$ 3.11	\$ -
PA project includes an annual short-lived asset (SLA) deposit where other funders do not. The cost of such deposit is included in the amount of USDA grant financing.						
<b>DEBT REPAYMENT</b>						
Ohio EPA			\$ -	\$ 1,161,206	\$ -	\$ -
OWDA			\$ -	\$ -	\$ 1,161,206	\$ -
USDA-RD			\$ 839,902	\$ -	\$ -	\$ -
OPWC			\$ -	\$ -	\$ -	\$ -
<b>Total Debt Repayment</b>			\$ 839,902	\$ 1,161,206	\$ 1,161,206	\$ -

**Community Assistance**  
 Loan Terms 5 to 20 Years: 0.50%  
 Loan Terms 21 to 30 Years: 0.75%

**Loan Advance Program**  
 Loan Term up to 3 Years: 1.69%

**WPCLF and DWAF (WSRIA) Rates**  
 Loan Terms 5 to 20 Years  
 Standard Rate: 0.70%  
 Small Systems: 0.20%

Loan Terms 21 to 30 Years  
 Standard Rate: 0.86%  
 Small Systems: 0.36%

Loan Terms 31 to 45 Years \*  
 Standard Rate: 1.01%  
 Small Systems: 0.51%

\*Applies to WPCLF Program only.

In response to concerns relating to COVID-19, the Authority is strongly recommending electronic disbursement/fund payment requests. Please

- Each disbursement request should be sent electronically attached to an email sent to disbursement@owda.com
- The subject line of the email should include "Disbursement Request - [Project Name]"
- Specific OWDA staff should not be copied into the email
- Submissions must be in PDF format. Hard copies will not be accepted.
- Hard copies should not be mailed from the project site electronically.
- The first page of the disbursement request must be a signed Fund Payment Request form.
- Supporting documentation should be included with the Fund Payment Request form for each disbursement.

Electronic submission is highly encouraged. Fund Payment requests may still be submitted via hard copy (FedEx, UPS, etc.) should requestor have no other option. Requestors with significant experience submitting requests electronically are encouraged to continue to do so.

OWDA  
 480 South  
 Columbus, OH 43260  
 614.265.2000  
 www.owda.com

# WE ARE IN EXTRAORDINARY TIMES FOR LOAN FUNDING

*How low can interest rates go?  
 There has never been a better time to borrow!*

# Free Resources

For basic information about all water and sewer funding programs in Ohio, download the **RCAP Funding Grid**, and use **RCAP's Funding Scenarios Spreadsheet** to evaluate best and worst case financing scenarios.

Visit [www.ohrcap.org](http://www.ohrcap.org) and click on [Resources!](#)

RCAP FUNDING SOURCES FOR PUBLIC WATER AND WASTEWATER PROJECTS IN OHIO							
Planning/Design/Construction	Agency/Program/Contact	Grant/Loan	Water/Wastewater	Agency Available/Criteria	Date Rates Effective	Loan Type/Term	Interest Rate
Planning/Design/Construction	Ohio EPA Drinking Water Assistance Fund (DWAF) Water Supply Revolving Loan Account (WSRLA) Kevin Spiebeck (614) 644-3845	Loan*	Water	<ul style="list-style-type: none"> <li>*Limited principal forgiveness is available each year</li> <li>Project Management Plan and Project Priority List are updated annually</li> <li>Program year runs from July 1 to June 30</li> <li>Notifications from the March 1 each year</li> <li>Priority project ranking with an emphasis on public health, meeting SDWA requirements, and economic affordability</li> <li>Loans made at monthly OWDA board meetings on last Thursday of every month (one board meeting for November &amp; December is held in early December)</li> <li>Scope of services approved before planning loan, facilities plan approved before design loan, design plans approved before construction loan</li> <li>Semi-annual payments in Jan./July (principal and interest)</li> <li>Applicants must demonstrate the financial, managerial, and technical capability necessary to complete the project</li> <li>Federal guarantee charge rates must be used</li> <li>OWDA/CEPA app fee of 1.35% can be included in loan</li> <li>MHI is based on annual updates to the ACS data</li> <li><a href="http://rcap.ohio.gov/ohrcap/financing-scenarios.aspx">http://rcap.ohio.gov/ohrcap/financing-scenarios.aspx</a></li> </ul>	Interest rates calculated monthly	<b>Standard Rate</b> Loan Terms 7 to 20 Years <a href="http://www.owda.org">www.owda.org</a>  <b>Small Systems &amp; Economic Affordability Rate</b> ( < 10,000 population) Loan Terms 7 to 20 Years <a href="http://www.owda.org">www.owda.org</a>  <b>Disadvantaged Community Rate</b> <a href="http://rcap.ohio.gov/ohrcap/documents/oh%2018%20DWAF%2018%2019%20FINANCIAL.pdf">http://rcap.ohio.gov/ohrcap/documents/oh%2018%20DWAF%2018%2019%20FINANCIAL.pdf</a>	
Planning/Design/Construction	Ohio EPA Water Pollution Control Loan Fund (WPCLF) Kevin Spiebeck (614) 644-3845	Loan*	Wastewater	<ul style="list-style-type: none"> <li>*Limited principal forgiveness is available each year</li> <li>Project Management Plan and Project Priority List are updated annually</li> <li>Program year runs from January 1 to December 31</li> <li>Notifications from for new projects and Project Schedule Forms for existing projects are accepted in August. This step is needed for placement on the Project Priority List</li> <li>Loans made at monthly OWDA board meetings on last Thursday of every month (one board meeting for November &amp; December is held in early December)</li> </ul>	Interest rates calculated monthly	<b>Standard Rate</b> Loan Terms 7 to 30 Years Loan Terms 21 to 30 Years <a href="http://www.owda.org">www.owda.org</a>  <b>Small Systems Rate</b> ( < 10,000 include Economic Affordability) Loan Terms 7 to 20 Years Loan Terms 21 to 30 Years <a href="http://www.owda.org">www.owda.org</a>  Applicants must have a population less than 1,000 OR a project service population of 5,000 or less and that charges extra debt for project solely to protect service population.	

RCAP Rural Community Assistance Program	FUNDING SCENARIOS						
	Project:			Date:			
	Scenario 1	Scenario 2	Scenario 3	Scenario 4	Scenario 5	Scenario 6	Scenario 7
<b>CUSTOMERS (EDU)</b>							
<b>TOTAL PROJECT COST</b>					\$ -	\$ -	\$ -
<b>TOTAL ANNUAL OMR</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>FINANCING</b>							
ARC Grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CDBG WWS Grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CDBG Formula Grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OPWC Grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OPWC Credit Enh (Interest)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
USDA or CEPA PF Grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Local Funds (Cash, Tap Fees, Etc.)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OWDA Small Comm	30	2.00%	\$ -	\$ -	\$ -	\$ -	\$ -
OWDA Market	20	2.00%	\$ -	\$ -	\$ -	\$ -	\$ -
OPWC Loan	20	1.00%	\$ -	\$ -	\$ -	\$ -	\$ -
CEPA Loan	20	0.75%	\$ -	\$ -	\$ -	\$ -	\$ -
USDA Loan	40	3.25%	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Financing</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>ANNUAL DEBT</b>							
Annual OWDA Bank Payment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Annual OWDA Mkt Rate Bank Payment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Annual OPWC Payment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Annual CEPA Payment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Annual USDA Payment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
USDA 10% Required Reserve	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>ANNUAL DEBT &amp; OMR</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Future Av. Mo. Cost Per Customer</b>	#OWD1	#OWD2	#OWD3	#OWD4	#OWD5	#OWD6	#OWD7
Total OWDA Payback	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total OWDA Mkt Rate Loan Payback	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total OPWC Payback	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total CEPA Payback	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ALL PLANNING AND DESIGN LOANS ARE 0% INTEREST FOR 0-5 YEARS. PLANNING AND DESIGN PROJECTS CAN BE NOMINATED THROUGHOUT YEAR.

NUTRIENT REDUCTION PROJECTS CAN BE NOMINATED THROUGHOUT YEAR.

Hardship Rate (up to 20 years) 0% to 1.00%

*Download from  
Ohiorcap.org*

 <b>FUNDING AGENCY ELIGIBLE APPLICANTS</b>								
Type of Utility	ARC	CDBG	EPA Water	EPA Waste	OPWC	OWDA	USDA	WSOS SWF
Village	X	X	X	X	X	X	X	X
City	X	X	X	X	X	X	X	X
Township	1	2			X			
6103 Water District	X	X	X		4	X	X	X
6117 Sewer District	X	X		X	4	X	X	X
6119 Regional W/S District	X	2	X	X	X	X	X	X
501c3 Not-for-Profit Company	2	2	X		4		X	X
Conservancy District	X	2	X	X		X	X	X
Private-For-Profit System		2	X	3				X

- 1 ODSA will not allow a township to apply for ARC funding if the funding is state ARC funds or state administered but a county can apply on behalf of township.
- 2 County can apply on behalf of entity.
- 3 Non-point source entities only.
- 4 County and/or township can apply on behalf of entity if they own, operate, and maintain the infrastructure.

# Preparing to Apply

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# DOCUMENTING THE PROBLEM

## *& telling your story*

It's really important to have good documentation of the problem you are trying to solve.

Funders will ask for this!

Keep good records of problems and complaints.

Enlist experts to inspect and prepare reports. Take lots of photos. Tell a compelling story!

Ask your OEPA district representative to note problems in sanitary surveys and inspections.



# Getting to Know You



**The Small Communities Environmental Infrastructure Group (SCEIG) Finance Committee** is a group comprised of representatives from every major funder in Ohio.

They meet virtually every other month and may offer to conduct 1-2 meetings in other areas of the state each year.

Communities pre-register and complete a project information form to present their projects to the committee.

After the presentation, each funder will explain why a community project may or may not be eligible for funding and may make recommendations to improve project competitiveness.

Visit [www.sceig.org](http://www.sceig.org) for more info.

*It can only help to meet with potential funding agencies, ask for their advice and advocate for your project. They may take a stronger interest in your project to suggest ways to improve your application and ensure you receive as many points as possible.*



The (SCEIG) also has special committees to study and promote better alternatives for small community and rural county systems.

Communities are encouraged to reach out to these committees for guidance and assistance.

- SCEIG Alternative Wastewater Committee
  - SCEIG Shared Services Committee
  - SCEIG Appalachian Committee
- Visit [www.sceig.org](http://www.sceig.org) for more info.



# Project Development & Funding Help

The **Rural Communities Assistance Program (RCAP)** helps communities develop funding strategies and can assist with funding applications. For most small communities, these services are **free-of-charge**.

Project development services include project affordability analysis, funding strategies, income surveys, public interest surveys, condition assessment, grant writing and loan application assistance.

We also can prepare Rate Studies, and Environmental Assessments required for federally funded projects for a fee.



[www.ohrcap.org](http://www.ohrcap.org)





## ARPA is an exception to the rule for federal NEPA requirements

**Environmental Assessments or Reports** are required for all other federally funded programs. These will delay project funding until they are completed and Public Notice periods are over. EA's typically take 3-4 months or longer if an agency requests additional information or studies before issuing a concurrence letter. There may be added costs to complete project area studies. Findings from these studies may result in project siting or design changes if environmental issues were not identified early in the planning process.

Communities need to be especially careful about projects in 500 year flood plain, tree removal, wetlands and undisturbed ground if traditional sources of federal funding are involved.

# *ARPA is an opportunity to help fund 'private side' lateral and service line replacement projects!*

**Built in 1924**

Roof replaced in 1951, 1978, 2004.

Windows replaced in 1955, 1987, 2018.

Siding and trim repainted every 8-10 years, and gable siding replaced in 2001.

Front porch added in 1938 and replaced in 1992.

Half bath added to second floor in 1988, and many plumbing improvements made at that time.



Insulation added to attic in 1962. Replaced in 1992. Blown into exterior walls in 2004.

Soffit replaced four times, gutters added in 1951, replaced in 1992.

Knob and tube electric wiring replaced in 1981. Electric service box upgraded again in 2004,

Interior plaster walls replaced in 1981, and many replaced again with new drywall in 2018 during major interior renovation project.

Connected to new sewer system in 1936.  
Original clay tile sewer lateral remains.

Connected to public water system when built in 1924.  
Suspected lead pipe remains.

# Prioritizing Projects

- Have a list (from your capital improvement plans) of both water and sewer projects to be funded over next 3-5 years.
- Determine each project's eligibility and competitiveness for the various funders.
- Prioritize which projects to submit if the community must choose (ie. OPWC, CDBG).
- Make sure the minimum and maximum residential customer rates to qualify for each program are considered.
- Consider funding cycles, readiness to proceed, and urgency.

Item	Quantity	Unit Cost	Total Cost
PATRIOT ROAD - PATRIOT LANE TO WALKENWOOD DRIVE	1	\$85,000.00	\$85,000.00
6" PVC Plastic Water Line	1 Each	\$4,700.00	\$4,700.00
4" Cast Iron & Box	1 Each	\$2,400.00	\$2,400.00
4" Water Services	1 Each	\$2,850.00	\$2,850.00
Manhole	1	\$67,800.00	\$67,800.00
<b>Total</b>			<b>\$152,750.00</b>



RCAP FUNDING AGENCY ELIGIBLE APPLICANTS								
Type of Utility	ARC	CDBG	EPA Water	EPA Waste	OPWC	OWDA	USDA	WSOS SWF
Village	X	X	X	X	X	X	X	X
City	X	X	X	X	X	X	X	X
Township	1	2			X			
6103 Water District	X	X	X		4	X	X	X
6117 Sewer District	X	X		X	4	X	X	X
6119 Regional W/S District	X	2	X	X	X	X	X	X
501c3 Not-for-Profit Company	2	2	X		4		X	X
Conservancy District	X	2	X	X		X	X	X
Private-For-Profit System		2	X	3				X

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- 2 County can apply on behalf of entity.
- 3 Non-point source entities only.
- 4 County and/or township can apply on behalf of entity if they own, operate, and maintain the infrastructure.

# Developing a Funding Strategy

- Develop best-case through worst-case scenarios. (RCAP's Funding Scenarios Spreadsheet is one tool).
- Determine which scenarios result in an acceptable annual debt service.
- Develop funding strategy and project schedule.

RCAP Regional Council of Action	FUNDING SCENARIOS						
	Project:	Smalltown, OH Sewer Project				Date:	July 1, 2010
	Scenario	Scenario	Scenario	Scenario	Scenario	Scenario	Scenario
	1	2	3	4	5	6	7
<b>CUSTOMERS (EDU)</b>	100	100	100	100	100	100	100
<b>TOTAL PROJECT COST</b>	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,040,000	\$ 1,000,000	\$ 1,010,000
<b>TOTAL ANNUAL OMR</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>FINANCING</b>							
ARC Grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,000
Army Corps or STAG	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CDBG W&S Grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300,000
CDBG Formula Grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OPWC Grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200,000
OPWC Credit Enh (Interest)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
USDA Grant	\$ -	\$ -	\$ -	\$ -	\$ 312,000	\$ -	\$ -
Local Funds (Cash, Tap Fees, Etc.)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000
OWDA Market	20	4.33%	\$ 1,003,500	\$ -	\$ -	\$ -	\$ -
OEPA WPCLF	20	0.00%	\$ -	\$ 1,003,500	\$ -	\$ -	\$ -
OPWC Loan	30	0.00%	\$ -	\$ -	\$ 1,000,000	\$ -	\$ -
OWDA Community Asst	30	1.50%	\$ -	\$ -	\$ -	\$ 1,003,500	\$ 360,000
USDA Loan	40	2.50%	\$ -	\$ -	\$ -	\$ 728,000	\$ -
<b>Total Financing</b>	\$ 1,003,500	\$ 1,003,500	\$ 1,000,000	\$ 1,003,500	\$ 1,040,000	\$ -	\$ 1,010,000
<b>ANNUAL DEBT</b>							
Annual Private Bank Payment	\$ 76,013	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Annual Ohio EPA Payment	\$ -	\$ 50,175	\$ -	\$ -	\$ -	\$ -	\$ -
Annual OPWC Payment	\$ -	\$ -	\$ 33,333	\$ -	\$ -	\$ -	\$ -
Annual OWDA Payment	\$ -	\$ -	\$ -	\$ 41,785	\$ -	\$ -	\$ 14,990
Annual USDA Payment	\$ -	\$ -	\$ -	\$ -	\$ 29,001	\$ -	\$ -
USDA Reserve	\$ -	\$ -	\$ -	\$ -	\$ 2,900	\$ -	\$ -
<b>ANNUAL DEBT &amp; OMR</b>	\$ 76,013	\$ 50,175	\$ 33,333	\$ 41,785	\$ 31,901	\$ -	\$ 14,990
<b>Total Future Av. Mo. Cost Per Customer</b>	\$ 63.34	\$ 41.81	\$ 27.78	\$ 34.82	\$ 26.58	\$ -	\$ 12.49
Total Private Bank Payback	\$ 1,520,260	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Ohio EPA Payback	\$ -	\$ 1,003,500	\$ -	\$ -	\$ -	\$ -	\$ -
Total OPWC Payback	\$ -	\$ -	\$ 1,000,000	\$ -	\$ -	\$ -	\$ -
Total OWDA Payback	\$ -	\$ -	\$ -	\$ 1,253,548	\$ -	\$ -	\$ 449,703
Total USDA Payback	\$ -	\$ -	\$ -	\$ -	\$ 1,160,031	\$ -	\$ -

\*Blue font indicates formula cell.

\*\* Loan terms and interest rates can be changed and payments/payback will change accordingly.

\*\*\* Please note that OWDA's loan fee is included where applicable. For OWDA and WPCLF loans, a 0.35% fee is charged.

The WPCLF Loan Fee for \$ 1,000,000 is \$ 3,500

Project Name	Priority	Total Cost	Type	Source	2018	2019	2020	2021	2022
East side sanitary sewer rehab	1	\$ 1,000,000	SC	OPWC/Local	\$ 1,000,000				
Emergency generators	1	\$ 150,000	SC	OEPA		\$ 150,000			
Wastewater treatment plant improvements	1	\$ 2,400,000	ST	USDA		\$ 2,400,000			
Brown, First, Main water main replacement	2	\$ 1,475,000	WD	OEPA/OPWC		\$ 1,475,000			
Second Street water tank replacement	3	\$ 648,000	WD	OWDA/Local			\$ 648,000		
First and Ohio sewer line replacement	4	\$ 600,000	SC	OWDA/Local			\$ 600,000		
Water treatment plant improvements	4	\$ 1,500,000	WT	OEPA				\$ 1,500,000	
Broadway tank demolition	5	\$ 500,000	WD	OWDA/Local					\$ 500,000
Carter Avenue storm sewer rehabilitation	5	\$ 750,000	SS	OPWC/Local					\$ 750,000
Water meter replacement	5	\$ 400,000	WD	Local					\$ 400,000

# Map it Out ... Look at The Big Picture

Sometimes it is better to combine several small projects into a big one.

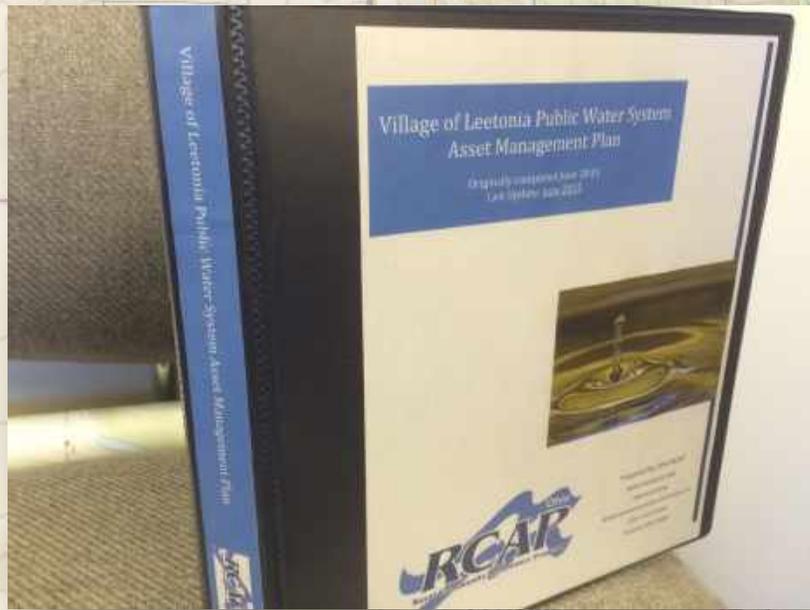
Other times, it is better to break up a bigger project into smaller phases.

Which critical projects need ARPA the most to move forward?



LOCATION MAP  
NEW WATERFORD, OHIO  
PHASE 2





An Asset Management Plan incorporates many of the standard operation and maintenance activities your drinking water system personnel are already doing.

The process of developing a formal Asset Management Plan helps operational staff and decision makers in a number of ways:

- A plan to shift maintenance activities from 'Reactive' to 'Proactive'
- A method to prioritize assets, tasks and projects
- A schedule of maintenance, inspection, and capital projects
- A plan to pay for these activities and documentation to support reserve funds
- Better informed decisions about how to allocate money and resources
- Peace of mind knowing the current state of the system and having a detailed plan moving forward

*The goal of an Asset Management Plan is to improve service, extend the useful life of the system, and save money over time!*

# Asset Management





## What is Asset Management?

Asset management represents a **change in utility management philosophy** from run to failure, to one of actively managing asset maintenance based on performance monitoring of asset condition, including budgeting for eventual replacement.



# Reality of Asset Replacement



- Water distribution may cost \$15-20,000 per customer. Sewer collection costs appx. \$20-25,000 plus per customer. A new treatment plant may increase the cost at least a few million \$ per utility.
- The replacement of water and sewer infrastructure for a community of **600** customers would cost approximately \$30 million dollars.
- Financed over 30 yrs. at an OWDA market interest rate would result in a customer cost of approximately \$200 per month or \$100 per utility for debt service alone.

**The math is clear!**

Massive asset replacement projects are not economically feasible.

Sustainability requires more than funding replacement projects.

**We must do a better job of taking care of what we have!**



***An Asset Management Plan defines a best maintenance strategy and determines reserve requirements for the annual budget.***

# Asset Management

- Reduce emergency repairs
- Get the most useful life out of your assets by taking care of them
- Plan and prioritize your projects
- Save money over time





**Asset Management can be applied to water, sewer, stormwater and any other infrastructure!**

*It's required for water systems in Ohio, but the process can be applied to any type of infrastructure!*

# How can we help you?

Contact Sherry Loos

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# Questions and Open Discussion

